# **Bath & North East Somerset Council**

# Improvement & Performance

**Service Plan** 

2012/13

This plan is an active document that will be reported against every six months via the Service Delivery Programme performance report. All staff that are part of the Service should have an opportunity to contribute to its creation and any new staff joining the Service should be made aware of this document as part of their induction.

Introduction	
Divisional Director	Dave Thompson
Lead Portfolio Holder	Paul Crossley
Staffing Establishment (2012/13)	38

#### Scope of Service (size, proportions and activities)

#### **Performance & Improvement Delivery**

These are two distinct but complimentary functions that over the last year have been reshaping to respond to the current financial position, the change in Government agenda and the future needs of the organisation

Overall the service has downsized by 50%creating a new function to reflect the Council's response to the revised government agenda and focus on a more localised approach to manage the future council

The core service is now focused on the critical functions of:

#### **Performance**

- Corporate performance providing the leadership with a robust, corporate challenge and information to manage the Council and to become more transparent and accountable to its citizens
- Ensure that all Services are achieving Value for Money
- Horizon scanning, allowing the Council to respond to changes in Government policy and new initiatives

#### **Improvement**

• The Improvement Team is responsible for the development of the **systems**, **processes and behaviours** that are needed for effective performance management and underpin the role of the Performance Team. In essence this means ensuring that accurate and timely **management information** is readily available and officers use it effectively to continually improve performance. The

objective is to create a 'Performance Management culture at all levels of the organisation.

- As part of the Community led Commissioning Change Project this team leads the development of performance and intelligence for the future organisation, which initially involves :
  - Review and implement new systems and processes to support performance management across a range of different service delivery models
  - -Understand whether the future Council and those it commissions are **delivering the agreed outcomes** and meeting its agreed vision and statutory, regulatory and safeguarding obligations
  - -Drive Improvement developing a **business intelligence platform** to support the **localism agenda andTransparency Agenda** by better understanding both community needs and local impacts of Council decisions
  - -Design & deliver the Council's **Culture development programme** to underpin all of the above and as a key element of I & P's Organisational Development role

#### **Communications & Marketing**

The Communications & Marketing Team manage 36 communication channels to serve an extensive customer base that covers :

- 180,000 Residents
- Over 6000 Businesses in the area
- 10 million visitors to the area
- A worldwide audience via our website which attracts over 1.5 million visitors each year
- An internal audience of 65 councillors and 3000 staff

The Service has been reshaped to meet changes in the media landscape, public expectations and the requirements of the future council. The Communications Team which includes Web design and management has been reduced by 50% and is focused on delivering the following critical functions:

- Managing the Council's reputation by working closely with services to communicate the Council's achievements, manage
  controversial issues and undertake campaigns to change people behaviour and save costs such as increasing food waste
  recycling.
- Providing information to meet public expectation. A range of information is available through the 36 channels including

Televisioninformation screens at key locations.

- Transformation of the website to provide
  - » more support to improve community engagement and encourage increased participation in the community
  - » rising expectations of the public to improve access to information
  - » channel shift, to encourage more on line transactions
- Designing and implementing a Council wide approach to communicating information through the use of Social Media.
- Providing an essential communication service during emergency situations
- Ensuring the effective and consistentuse of the Council's brand
- **Developing Advertising revenue generation opportunities.** This is to identify and facilitate increased advertising revenue from Council assets, to support the delivery of services.
- Ensuring the effective use of communications channels to increase the transparency of the Council.
- Ensuring effective consultation with our residents and staff

#### **Human Resources**

A target operating model for the future HR Service (inc. H&S) has been developed that takes account of anticipated changes in the Council role and needs as well as the shape and delivery of support services more generally. The model operates on four tiers:

- Strategic Support-provides support to senior manager on high-level subjects, such as organisational design, workforce planning, trade union relationships and culture change. It is also the Council's outward facing focus as a significant local employer and will keep an awareness of local factors, such as local employment, and maintain relationships in the Council's role as a community leader in broader workforce development matters in the sub region.
- Professional HR-provides highly skilled professional and advisory expertise across a wide range of services on a HR
  Business Partner type approach. This Tier includes such functions as Learning and Development, Organisational
  Development, Health and Safety and Employee Relations
- Transactional Service Centre-resolution focussed service centre, skilled to deal with frequent demands and resolve the majority of queries, passing the more complex demands and queries to third or fourth tier services as appropriate. The service centre also provides a channel for employees or managers without access to ICT
- **Web Portal Self-Service**-this 'always on' portal is the first point of contact providing the mechanism for self-serving in respect of information and guidance, i.e. as a knowledge repository, and the tool that supports automated processes.

## **Management Structure of Service**

**Andrew Pate Strategic Director -**Resources

**Dave Thompson Divisional Director** 38.22 FTE

**Martin Genge Improvement Delivery** 

Steve Harman **Strategic Performance** 

William Harding Human Resources

**Jonathan Mercer Communications & Marketing** 

## **Service Manager Functions**

- **Culture Development** Programme
- Leadership Development including Events Management
- Quality Standards (CSE)
- Corporate Performance Management Systems & **Data Quality**
- Corporate Improvement **Projects**
- **DDG Management** Support

(2 FTE)

- **Challenging Council** Performance & Benchmarking
- **National Horizon** Scanning & Intelligence Gathering
- Performance Monitoring. **Analysis & Reporting**
- Value for Money & **Business Analysis**
- **National Inspection Co**ordination
- **SDG Management** Support (2 FTE)

- Organisational & Workforce & Development
- HR Policy, Procedures, **Terms & Conditions**
- **HR Service Support**
- People Services (via Mouchel)
- Health & Safety (includes traded services to schools)

(HR - 18.74 FTE Health & Safety- 6.68 FTE)

- Media & Press
- Online Media & Digital Communications
- Marketing/Community Information & Consultation
- Council Website & Intranet
- Internal & Change Programme Communications

(Comms Team - 3 FTE Web Team - 1.8 FTE)

In addition to the above, there are **4 FTE** support staff who work across all Service Teams

#### **Customer Profile**

Outline who your main customers are, e.g., service users, residents, other council services, officers, members, partners etc

The majority of I&P customers are internal to the organisation. The exceptions are:

- Communications and Marketing provide a direct service to Council audiences ranging from internal to worldwide via the Web
- The Health & Safety Service that has a public facing role.

### Are there any specific customer needs that require your service to change?

As outlined above both the Performance & Improvement and Communications & Marketing Teams have already reshaped to meet changing customer needs and the Human Resources Service has also created a new operating model to reflect changing needs.

## **Service Delivery**

#### Planned improvements to service delivery in 2012/13

#### **Performance**

- Integration of Public Health Framework with corporate process
- Development of 2012/13 Key Outcome measures
- Finalise and embed revised Council Performance regime
- Work with services to review and rationalise their performance management arrangements
- Further develop VfM analysis to inform service delivery improvements
- Integration of new LGA Inform benchmarking tool
- Horizon scanning and continuous update of government reforms
- Production of Service Delivery Programme and Annual Performance report ensuring alignment of performance and financial regimes

### **Improvement Delivery**

- Develop data quality processes and systems to support the new Council Performance regime
- Work with services to review and rationalise their performance management arrangements
- Develop a Council-wide Business Intelligence System to:
  - Replace existing Council Performance system with a more appropriate platform for the new regime

- Integrate research and intelligence with performance data
- Create an effective platform for transparency of research and performance data
- Alignment with web development
- Lead the development of performance & Intelligence to meet future needs

#### **Organisational Development**

- Support the implementation of the new future council organisation structure
- Refresh the corporate organisation & workforce development strategy informed by individual service plans and reflecting the future council model
- Design and deliver a blended programme of workforce development (leadership & management development, employee training and culture development) to reflect the development strategy and the needs of the changing organisation
- Continue to manage the delivery of the organisational downsizing project

#### **Human Resources**

- Implement a new Operating Model for HR and People Services including development of an appropriate HR/Payroll solution for the future council
- Develop a strategy and transition/implementation plan for the provision of a Health & Safety service for the future council
- Develop and implement strategy for the provision and charging of HR & H&S services to Community Schools and Academies etc
- Continually review and respond to changes in employment legislation and the changing needs in employment terms & conditions of the future council

#### **Communications and Marketing**

- Complete the redesign and delivery of new external website
- Redesign of a new internal website
- Develop a strategy to bring together other Council sites on the same technological platform to reduce costs
- Improving the Council's corporate use of social media and improve coordination of social media across services to extend the Council's reach to local people who may not have previously been "listening to the Council"
- Develop a social media based "daily" newspaper using/linking to our partners social media tweets
- Promote the Council's vision and values and link to the Council's current achievements

- Implement new initiatives to encourage greater understanding/ awareness of Council meetings
- Explore opportunities, and if agreed, begin to implement new initiatives to earn additional revenue through advertising
- Continue to support the Change programme and support the approach to commissioning
- Refresh the branding guidelines to take into account the importance of branding social media sites
- Re-design and re-launch Inform e-mail newsletter with improved links to the emerging events calendar (see website)

#### Areas of the Service that are to be stopped or reduced in 2012/13 (due to budget pressures / change in focus etc)

The Communications team is now at critical mass and has been reshaped to meet the future challenges. The reshaped service and has been endorsed by the on-going PwC diagnostic exercise and clearly fits with the emerging Target Operating Model for Support Services.

The service will be spending more time supporting the new digital media and therefore corresponding less time supporting the traditional print based media, to reflect the changes in the media landscape, increasing expectations of the public and the requirement to improve engagement with the local community.

The Performance Team has also fundamentally reviewed and revised its operation. The reshaped service with clear division of responsibilities with other council services performance staff has been endorsed by the on-going PwC diagnostic exercise and clearly fits with the emerging Target Operating Model for Support Services.

The revised HR operating model has been developed to not only improve current service delivery but also to be sufficiently flexible to respond to future demands

#### External influences / pressures that could impact on service delivery during 2012/13 (excluding budget pressures)

The main external influences affecting the Performance and Improvement teams are the changes to national policy and performance frameworks such as the introduction of the new Public Health Framework (April 2013) and the new Children Safeguarding Indicators (April 2013). It is also anticipated that the government will be introducing further new frameworks in the future.

The external influences for the Coms Service are:

- 1) The rapidly changing media landscape driven by technological developments such as iPads
- 2) Increasing use of social media across all age groups especially younger people
- 3) Increasing ownership of smart phones
- 4) 85% of local population have access to the internet
- 5) the development of the emerging vision and values

- 6) Increasing expectations of the information provided by the Council
- 7) ncreasing importance of engagement

# Service Costs

Explanation of Service costs (including areas of high spend and growth / investment)

Value for Money improvements - planned efficiencies / savings to be made during 2012/13

## **Summary from Medium Term Service & Resource Plan**

MTS&RP Items	2011/12 (for comparison) £'000	2012/13 £'000	2013/14 £'000	2014/15 £'000
Opening Budget	2829	2660	2548	2479
Removal of one-offs	0	0		
Service Proposed Base Reductions to Balance Budgets	-360	-114	-95	-106
Service Proposed Growth	19	2	26	26
Proposed Base Budget	2488	2548	2479	2399
Target Budget	2537			
Deficit / (Surplus)	-49			
Additional Stretch Reductions	0			
In Year Adjustments	173			
Proposed Overall Budget	2660	2548	2479	2399

# **Workforce Planning**

It is important that the Council continues to maintain and develop the workforce necessary to meet its future needs both in terms of the numbers employed and skills & competency required of those employees. To inform the forward Organisational Development and Workforce Planning Strategy, please complete the section below with details of actions you have taken or plan to address your service needs. The list of questions is neither exclusive nor exhaustive but intended to assist you in considering the broader issues which may relate to either your service or Change Programme Workstreams.

Please also outline any identified needs that you cannot address/think will be more difficult to address.

Alternatively, if you service has developed a specific workforce plan, attach as an appendix to this Service Plan

#### Performance and Communications & Marketing Teams have already been reshaped to align with the Council's future focus. Although it will clearly be necessary to keep this under-review to **Organisational Development: Implementation of 'future** ensure this continues to meet both local and national agendas. organisational model': • How are you developing new workforce structures/ways of A target operating model has been developed for the HR service working to support the 'future council' organisational model? that is consistent with the future organisational model for the • What alternative service delivery arrangements are Council, recognises both the strategic & supporting roles of HR. planned/anticipated? aligns with changes envisaged for support services in general and Are you considering job redesign? If so how/what other service delivery changes in local government e.g. the impact of academies, a changing LEA role, developing the commission role in respect of adult social care **Leadership and Management Development:** Implementation of new operating models will need to be supported • What plans do you have for developing leaders in the new by the provision of appropriate support programmes for staff context? where gaps, where identified can be addressed. In this respect the • Do you have a programme to assess and develop manager service has recognised that as well as using corporate competency and meet gaps? programmes there may, over time be service specific needs that Have you identified new manager skills that will be necessary in the have to be addressed through specific local provision. See below. 'future council' **Skills & Competencies** A greater emphasis on commissioning and working with communities will require the enhancement of skills and • Have you identified new skills/competencies that will be

necessary for success in the new working environment/context?

- Do you think you have a significant skills gap, if so what and how might it be addressed?
- Have you identified that these skills might be missing/in short supply in the workforce as a whole?

development of new competencies for staff in these teams with a greater focus on advice, guidance and consultancy both within the Council and the wider local community. Areas already identified and being developed include:

- · Commissioning & procurement skills
- Business planning and financial awareness
- · Analytic, diagnostic and interpretive skills
- · Lean systems and other process evaluation skills
- ICT Systems training
- · Strengthening interpersonal skills
- People Management in complex situations

#### **Recruitment & Retention**

- Do you anticipate any recruitment difficulties in the current financial climate?
- Are you undertaking any activity with partner organisations etc to address current/future skills shortages

Is removal of the default retirement age likely to impact on you workforce?

At present, no recruitment difficulties are envisaged –although the situation is monitored on an on-going basis to ensure. Account will need to be taken of any significant changes in other employment sectors.

Active consideration is being given to the potential for partnering with other organisations and the establishment of associate staff who may be able to address short term assignment/project work as need arises

Identified needs that cannot be addressed at service level/may be more difficult to address at this level

The Improvement & Performance service leads in the design and delivery of the Organisational/Workforce Development Programme to ensure that staff (including its own) are supported through this change process. Incorporating specific skills training associated with new roles, leadership and middle management development opportunities as well as support for staff at risk of redundancy, coaching, mentoring and action learning are also crucial to success. The underlying intention continues to be the development of in-house change management skills to minimise the use of external consultancy support.

#### **Equalities**

We are committed to the Council's core value of ensuring there is equality of opportunity through employment and service delivery. We

are committed to promoting equality and eliminating discrimination on the grounds of age, disability, faith/religion or belief, gender including transgender, marital / civil partnership status, race, colour, ethnic or national origin and sexual orientation. Equality Impact Assessments (EIA) are carried out on all service changes and actions to mitigate impacts.

Please follow the link to the appropriate EIA .equality impact assessment: financial plan

# **Key Service Priorities 2012/13**

It is important to show how each service priority links to the new Corporate Plan, in particular the four strategic objectives and high level

outcomes set out in the table below. At the end of each priority, services **must** indicate whether it will contribute to an objective and add the reference letter for each outcome it will help to deliver.

Objectives	Outcomes	Ref
	Children and young people enjoy their childhood and are prepared for adult life.	Α
4. Duamatina indonesia	Schools develop and extend their role in the local community	В
Promoting independence and positive lives for everyone	Youth Service works with the community to provide opportunities to support and develop young people	С
everyone	Older people are supported to live independently.	D
	The people most in need are supported to live full active lives.	E
	Where people feel safe	A
	There are decent affordable homes in private and social sector	В
2. Creating neighbourhoods	Clean streets and open spaces	С
where people are proud to live	Where people are able to travel easily with reduced traffic congestion and pollution	D
	Where local people actively lead the delivery of improvements in their community	E
	Where there are opportunities to participate in sports, leisure and cultural activities	F
	With a broad range of job and employment opportunities	Α
3. Building a stronger	With a strong local business sector, tourism, and local shopping	В
economy	Key development sites are delivered to increase the number of local businesses.	С
	A diverse economy with growth in the low carbon, knowledge creative, and ICT industries	D
	Where local people have developed their skills and use them to improve their community	Α
	Where decisions are made as locally as possible	В
4. Developing resilient	Where there is easy access to public services and local amenities.	С
communities	Communities have adapted to changes in our climate and are not dependent on high carbon energy	D
	Recycling and reduction in waste continues to be extended	Е

Priority 1:	
Details of Service Priority	Continued development of the local and national performance regime
Impact on local community	Enables Local Community to hold the Council to account on its Performance. Improves transparency to the local community.
Groups of service users affected	Senior Managers , Members. All residents and groups

Key Activities (add more lines as appropriate)	Timescales	Performance Measures
Lead and support the development of departmental PM across Services	On going	PM agreed with Departments
Integration of Public Health Framework with corporate process	By June 2012	SAP milestone
Development of 2012/13 Key Outcome measures& targets	By June 2012	Index of Council performance
VfM and key business analysis of performance issues	On going	Key VFM Measures
Integration of new LGA Inform benchmarking tool	On going	Customer Survey
Investigate and determine the Councils role in Peer Challenge	Autumn 2012	SAP milestone
Horizon scanning and continuous update of government reforms	On going	Min 12 updates each year
Production of Service Delivery Programme and Annual Performance report ensuring alignment of performance and financial regimes	SDP June 2012/August 2012	SAP milestone

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live	Υ	E
3. Building a stronger economy		
4. Developing resilient communities	Υ	В

Priority 2:	
Details of Service Priority	Implementation of Council-wide Business Intelligence System
Impact on local community	Enables Local Community to hold the Council to account on its Performance. Improves transparency to the local community.
Groups of service users affected	All residents and groups

Key Activities	Timescales	Performance Measures
Replacement of QPR	June 2012	New system fully functional
Integration of research and intelligence with performance data	Ongoing	Revised reporting introduced
Alignment and transparency of research and performance data	Ongoing	Revised reporting introduced
Development of a knowledge platform	End march 2013	Platform introduced and embedded across all services
Alignment with web development	End march 2013	Implementation plans for both projects co-ordinated

Contributes – Y/N?	Relevant Outcomes
Υ	E
Υ	В
	Contributes – Y/N?  Y

# **Priority 3:**

Details of Service Priority	Lead performance & Intelligence workstream	
Impact on local community	More effective use of council resources to the community and better accountability supporting the Transparency Agenda	
Groups of service users affected	Senior Managers, Members.All residents and groups	

Key Activities	Timescales	Performance Measures
Develop Business Plan for this workstream to provide decision makers with information to :  • Assess community need and effectively commission the correct services and  • Understand whether the organisation or those it commissions are delivering agreed outcomes	June 2012	Business Plan Produced
Develop performance management and research arrangements for the Future Council	End March 2013	Performance frameworks and processes identified and embedded in all council services appropriately
Develop an annual research plan, identifying projects and core data, and ensuring members, employees and other stakeholders can access this information in a timely manner	End March 2013	Annual plan defined and implemented

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live	Y	E
3. Building a stronger economy		
4. Developing resilient communities	Y	В

# **Priority 4:**

Details of Service Priority	Organisational Development
Impact on local community	Better trained and developed leaders and staff to improve service delivered to all residents
Groups of service users affected	All staff and Leadership Groups

Key Activities	Timescales	Performance Measures
Support the implementation of the new future council organisation structure	2012 -13	Successful implementation of organisational model with staff engagement & minimal disruption to morale and motivation
Refresh the corporate workforce development strategy informed by individual service plans and reflect the future council model	By July 2012	Refreshed strategy in place with Strategic &Divisional Director support and engagement
Design and deliver a blended programme of workforce development (training and Culture development) to reflect the Workforce development strategy and the needs of the changing organisation	2012- 2013	Programme in place for year to address identified needs Attendance rates and satisfaction sustained
Continue to manage the delivery of the organisational downsizing project	By August 2012	All service reductions satisfactorily achieved in accordance with agreed timescales and without legal challenge

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live		
3. Building a stronger economy		

4. Developing resilient communities		
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Priority 5:			
Details of Service Priority	Human Resources		
Impact on local community	To ensure a well developed staff Council staff base and an effective H&S service.		
Groups of service users affected	All staff, external customers		
Key Activities		Timescales	Performance Measures

Key Activities	Timescales	Performance Measures
Implement the Target Operating Model for HR and People Services including development of an appropriate HR/Payroll solution for the future council	By March 2013	New structures in place and operating effectively
Develop plan to support HR staff through the service changes	By March 2013	Adoption of Plan
Develop and implement strategy for the provision and charging of HR & H&S services to Community Schools and Academies	By March 2013	Financial modelling completed No of establishments buying into service Customer satisfaction
Develop a strategy and transition/implementation plan for the provision of a Health & Safety service for the future council	By March 2013	Adoption of Plan No of establishments buying into service
Continually review and respond to changes in employment legislation	Ongoing	Updates as appropriate

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live		

3. Building a stronger economy	
4. Developing resilient communities	

Priority 6:			
Details of Service Priority	Communications 1: Website		
Impact on local community	85% of community can access the website and digital communications are now the most effective way to provide large volumes of information to members of the public. There significant benefits to encourage localism, engagement and improved transparency		
Groups of service users affected	All service users affected. Callers to Council Connect especially older people may have a mediated use of the website.		
Key Activities		Timescales	Performance Measures
Making access easier for the public, making it easier to navigate and to locate information more easily		April 2012	Initial usability testing and google analytics identifying key statistics for the website
Work with new web authors and develop new processes		On-going process throughout the year	To be developed
Develop new areas of functionality to improve services to the customer		On-going during the year	Measure via google stats for visits to the website
Move the intranet onto the new web platform – Drupal and investigate extending the functionality		April/May 2012	Completion of the work
Begin to migrate other Council websites onto the main site to reduce costs for the authority and improve their functionality		December 2012	The number of websites migrated and the cost savings accumulated

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live		
3. Building a stronger economy		
4. Developing resilient communities		

Priority 7:	
Details of Service Priority	Communications 2 : Social Media
Impact on local community	Social media is used by more people than any other form of communication
Groups of service users affected	All – especially some hard to reach groups

Key Activities	Timescales	Performance Measures
Improving the Council's corporate use of social media and using the Council's corporate approach to support publicity and campaigns	On-going	To be developed using social media monitoring tools such as social mention
Co-ordinating the use of social media with Council services where there is a clear business case	Immediate	Evaluation of each new social media site after 3 months
Developing and implementing training for social media	April 2012	On-going monitoring of the Council's approach to social media
Working with services to develop clear business cases	On-going	Evaluation of each new social media site after 3 months

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live		
3. Building a stronger economy		
4. Developing resilient communities		

Priority 8:				
Details of Service Priority	Communications 3 : Other initiatives			
Impact on local community	Different communications will impact on the community differently depending on their focus and the channels to be used			
Groups of service users affected	Communications affects all aspects of the community			
Key Activities		Timescales	Performance Measures	
Vision and values campaign/ refresh		March - April	Work completed	
Campaigns (e.g., Changing Lives) to improve council profile		May-July 2012 Jan- March 2013	We will measure the impact of this campaign as part of a Voicebox survey in September. Depending on outcome of this we will undertake a second phase in Jan - March	
Improving access to committee meetings via the website		September 2012	Visitor figures will be monitored	
Improved internal communications		On-going	Staff Survey	

Strategic Objective	Contributes – Y/N?	Relevant Outcomes
1. Promoting independence and positive lives for everyone		
2. Creating neighbourhoods where people are proud to live		
3. Building a stronger economy		
4. Developing resilient communities		

# Appendix 1 – Key Performance Measures and Targets 2012/13

Service Priority no	Key Measure(s)	2012/13 Target(s)	Strategic Objective(s)	Outcomes(s)
1	Maintain % of SDP commitments achieved (every 6 months)	85%		
1	Index of Council performance	+1% per quarter		
5	Improve manager satisfaction with the HR Service	+ 5% from baseline		
5	Staff satisfaction – Council as a good employer	>75%		
5	% of PDR completed across the Council per quarter	95%		
6	Total number of visits to the website	300,000 per quarter		
6	The number of change web pages visited per month	1700		
6	% of people that have left after visiting the home page	- 40% (lower is better)		
7	Number of visitors to the Council's Twitter page	10% increase per quarter		
8	% of negative articles in the printed -	10% or less		
8	% of negative articles in the Digital media	20% or less		
8	Number of articles in the digital media	40		
8	Number of articles in the printed media	40		